

**PROVIDING THE MOST RELIABLE
AND ACCURATE PERFORMANCE
DATA IN THE INDUSTRY.**

SIMPLIFYING ANALYSIS OF HEALTH INSURANCE BUSINESS

- Health Coverage Portal is a complete data solution for health insurance market analysis and competitive intelligence. If you need county-level market share, add County Health Coverage for the latest enrollment estimates by company.
- This powerful online database gives you 24/7 access to membership, market share and financials for every company with health insurance business nationwide.
- Analyze your market position, track competitor performance and evaluate business opportunities segment by segment: Individual; Group Risk; Group ASO; Small Group; Medicare; Medicaid; supplemental & ancillary lines.
- Subscriptions include Medicare Business Online, a user-friendly database of CMS-reported Medicare enrollment & market share.
- Choose the complete, 50-state Portal, subscribe to a single state, or opt for a few states within a region. Subscription content is flexible.
- If you subscribe to a single state or only a few states, add Health Plans USA™ for access to industry-wide company contacts, enrollment and revenues to track industry trends and analyze competitors beyond your core markets.

Simplifying analysis of health insurance business with ...

Data-driven competitive intelligence for strategic planning and market analysis

State and county-level enrollment for companies providing Private, Medicare, Medicaid health coverage

Financial performance data powered by NAIC statutory financial statements (licensed NAIC data redistributor)

Segment-level revenue & expenses, loss ratios, and underwriting gain or loss

Bottom line ... we provide unsurpassed analytic support and reliable data

Query-driven Tables with Easy Download to Excel

Filters



Enrollment By Segment [?]

Download



Parent View Plan View State View **Custom View**



Period ▾

Selected Periods
Most Recent x

Parent ▾

Selected Parents

State ▾

Selected States
PA x

Additional Filters

Period	Parent	Plan	Plan ID	Blues	State	SRC	EST	Individual	Group	FEHBP	ASO	Tot Commercial	Medicare	Me
1Q23	ADVANTAGE CAPITAL GRP	SENTINEL SECURITY LIFE INS CO	68802	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AEGON US HOLDING GRP	TRANSAMERICA LIFE INS CO	86231	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AFLAC GRP	AMERICAN FAMILY LIFE ASSUR CO OF COL	60380	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AFLAC GRP	CONTINENTAL AMER INS CO	71730	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AFLAC GRP	TIER ONE INS CO	92908	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	ALLSTATE INS GRP	AMERICAN HERITAGE LIFE INS CO	60534	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	ALLSTATE INS GRP	NATIONAL HLTH INS CO	82538	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AMERCO CORP GRP	NORTH AMER INS CO	68349	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AMERCO CORP GRP	OXFORD LIFE INS CO	76112	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AMERICAN ENTERPRISE MUT GRP	AMERICAN REPUBLIC CORP INS CO	67679	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AMERICAN ENTERPRISE MUT GRP	AMERICAN REPUBLIC INS CO	60836	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AMERICAN ENTERPRISE MUT GRP	MEDICO CORP LIFE INS CO	79987	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AMERICAN ENTERPRISE MUT GRP	MEDICO INS CO	31119	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AMERICAN FIDELITY CORP GRP	AMERICAN PUBLIC LIFE INS CO	60801	Non-Blues	PA	L	*	0	0	0	0	0	0	
1Q23	AMERICAN INTL GRP	AMERICAN GEN LIFE INS CO	60488	Non-Blues	PA	L	*	0	0	0	0	0	0	

Plan by Plan Revenue, Expenses, Preliminary MLRs and other Financials



Filters



Period ▾
Selected Periods
Most Recent x

Parent ▾
Selected Parents

State ▾
Selected States

Line Item ▾
Selected Line Items
1.1-Health p... x

Additional Filters ▾

Supplemental Health Care Exhibit Part1 - Financials

Download

Parent View Plan View **Detail View** Custom View

Year	Line	Item	Indiv Comp	Small Grp Comp	Large Grp Comp	Indiv Mini-Med	Small Grp Mini-Med	Large Grp Mini-Med	Expatriate	Expatriate Small Grp	Expatriate Large Grp
2022	1.12	NET ADJUSTED PREMIUMS EARNED AFTER REINSURANCE (Lines 1.8 + 1.9 + 1.10 + 1.11)	\$81,256,003,867	\$59,497,105,477	\$181,604,343,432	\$25,996,576	(\$35,659)	\$5,498,419	\$0	\$1,727,302	\$443,460,811
2022	2.1	Incurred claims excluding perscription drugs	\$63,969,835,942	\$41,099,046,932	\$142,983,132,514	\$20,319,917	\$11,152	\$4,077,336	\$0	\$6,589,316	\$765,975,495
2022	2.2	Prescription drugs	\$21,319,100,320	\$14,314,877,382	\$45,071,969,177	\$0	\$0	\$0	\$0	\$164,865	\$99,950,545
2022	2.3	Pharmaceutical rebates	\$5,480,580,411	\$4,350,415,731	\$14,068,791,383	\$0	\$0	\$0	\$0	\$0	\$29,074,455
2022	2.4	State stop-loss, market stabilization and claim/census based assessments (informational only)	\$165,029,469	\$157,941,361	\$269,304,414	\$0	\$0	\$0	\$0	\$0	\$481,880
2022	3	Incurred medical incentive pools and bonuses	\$365,891,946	\$282,009,909	\$864,081,990	\$0	\$0	\$0	\$0	\$0	\$777,767
2022	4	Deductible fraud and abuse detection recovery expenses (MLR use only)	\$11,906,761	\$9,247,815	\$27,415,956	\$0	\$0	\$0	\$0	\$0	\$0
2022	5	TOTAL INCURRED CLAIMS (Lines 2.1 + 2.2 - 2.3 + 3)	\$80,174,247,790	\$51,345,537,905	\$174,850,399,069	\$20,319,917	\$11,152	\$4,077,336	\$0	\$6,754,181	\$837,629,353
2022	5.1	Net assumed less ceded reinsurance claims incurred	(\$9,530,864,446)	(\$737,493,871)	(\$11,855,082,937)	(\$5,466,494)	\$0	\$0	\$0	(\$5,334,100)	(\$522,885,907)
2022	5.2	Other adjustments due to MLR calculations - Claims	(\$262,572,695)	(\$195,988,568)	(\$388,565,934)	(\$70,816)	\$0	\$0	\$0	\$0	\$0
2022	5.3	Rebates paid	\$547,807,475	\$272,716,192	\$183,611,904	\$1,096,316	\$0	\$881,826	\$0	\$0	\$0
2022	5.4	Estimated rebates unpaid prior year	\$603,525,231	\$275,604,921	\$166,923,472	\$442,050	\$0	\$824,636	\$0	\$0	\$0
2022	5.5	Estimated rebates unpaid current year	\$500,058,932	\$325,615,547	\$254,427,753	\$100,000	\$0	\$1,189,931	\$0	\$0	\$0
2022	5.6	Fee-for-service and co-pay revenue	\$70,873	\$1,226,992	\$3,694,002	\$0	\$0	\$0	\$0	\$0	\$0
Totals											

Need More Data? Use "Pick & Click" Custom Spreadsheet Builder

Filters

Period ▾

Selected Periods
Most Recent x

Parent ▾

Selected Parents
UNITEDHEALTH... x

Domicile ▾

Selected Domiciles
CT x

Selected Company Focus
Medical x

Additional Filters ▾

Pick & Click [Ⓢ] [\(Instructional Video\)](#)

Quarterly Financial Data Peer Profile Medicaid Report Medicare Report Profitability Analysis Saved Reports

Download [?]

Available Fields

Expand All

- ▶ 1-Demographic: Select All
- ▶ 2-Net Admitted Assets: Select All
- ▶ 3-Liabilities, Capital & Surplus: Select All
- ▶ 4-Revenue: Select All
- ▶ 5-Expenses: Select All
- ▶ 6-Members & Member Months: Select All
- ▶ 7-Schedule T-Premiums: Select All
- ▶ 8-MFA Ratios & PMPM Values: Select All
- ▶ 9-Segment Premiums & Claims: Select All

Selected Fields

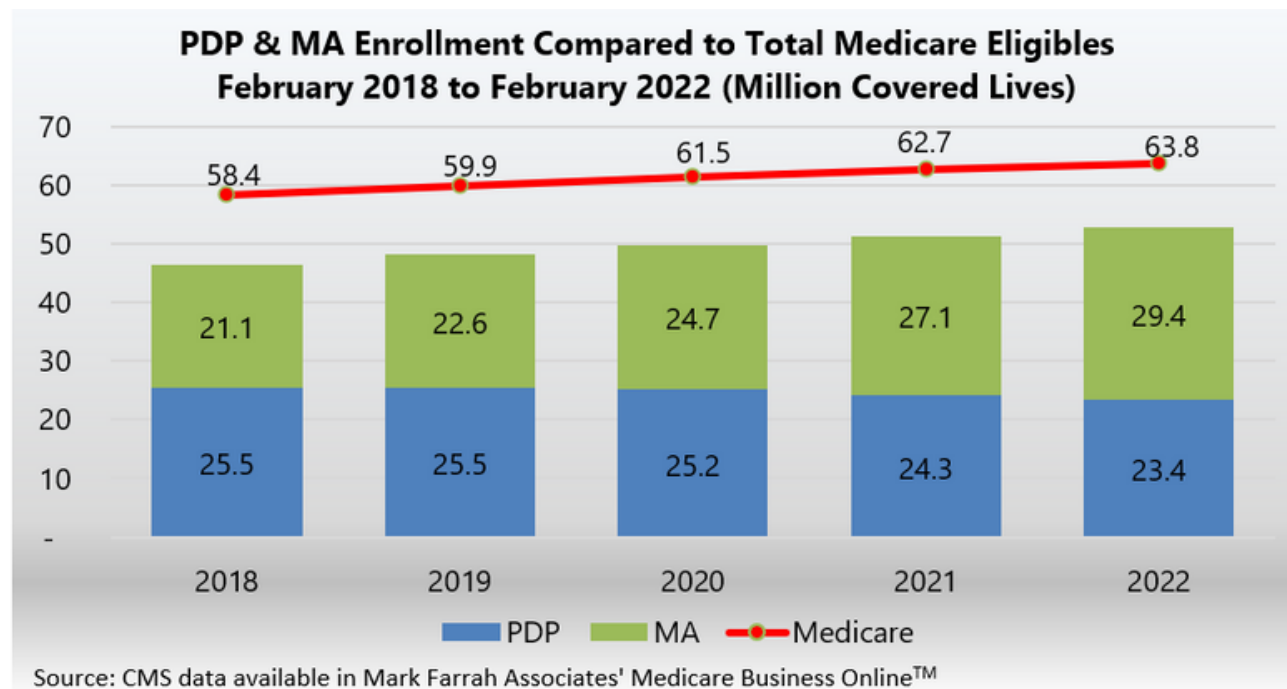
Clear Selections

Period	↑ ↓ 🗑️
Parent	↑ ↓ 🗑️
Plan	↑ ↓ 🗑️
Plan ID	↑ ↓ 🗑️
Company Focus	↑ ↓ 🗑️
Total Assets	↑ ↓ 🗑️
Total Capital & Surplus (Net Worth)	↑ ↓ 🗑️
Total revenues	↑ ↓ 🗑️
Net income or loss	↑ ↓ 🗑️
Other member months	↑ ↓ 🗑️
Total direct premiums	↑ ↓ 🗑️
Total Admin & Expenses PMPM	↑ ↓ 🗑️

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CMS-reported Managed Medicare Enrollment and Market Share

Track MEDICARE ADVANTAGE and PART D membership by plan



COMPETE more effectively for SENIOR MARKET business using the latest product and plan intelligence

Save TIME and MONEY with **Medicare Business Online™** ... MFA processes & uploads CMS data to make it easy for you.

- ✓ Updates within 1-day of CMS release
- ✓ All tables & datasets Downloadable
- ✓ Medicare eligible data and senior market projections

Track month to month enrollment for **Medicare Advantage** and **PDP** nationwide.

- ✓ Competitor and market analysis just got easier
- ✓ Membership trends and market share from 2006 through current

- ✓ County-level, state and parent-level tables

- ✓ Metropolitan Statistical Area Views

- ✓ CMS reports, directories and important notices

PRODUCT FEATURES

- Health insurance data for all U.S. competitors
- Robust database of financials, enrollment & industry ratios
- User-friendly web interface with Download to Excel
- Annual 2006, quarter-to-quarter through subscription term
- Private risk and ASO enrollment
- Segment and Line of Business assessments
- Medicare Advantage enrollment, market share & financials (MBO)
- Medicaid enrollment, market share & financials
- Medicare Supplement enrollment, market share & financials
- NAIC PDF Financial Statements as filed by insurance companies with health insurance business
- (50-state subscribers only)
- Insured and uninsured population statistics
- Labor market statistics
- Ongoing support from our team of experienced analysts

SUBSCRIPTION OPTIONS:

Single State (10 user seats) * Selective States (10 user seats) * 50 States (10 user seats)

50 States (enterprise-wide license) * Optional add-on databases

CALL FOR PRICING

Mark Farrah Associates (MFA) provides market analysis support for the majority of companies competing for health insurance business today. Our database products include the Health Coverage Portal™, Health Plans USA™, Medicare Business Online™, and Medicare Benefits Analyzer™.

Email prodmgr@markfarrah.com or Call 724-338-4100 to Schedule an Online Demo Today