



**ACCURATE HEALTH PLAN
ENROLLMENT AND FINANCIAL DATA,
PLUS COMPANY CONTACTS.**

SIMPLIFYING ANALYSIS OF HEALTH INSURANCE BUSINESS



If you're using industry directories now, Health Plans USA™ is the better choice.

This powerful database will give you complete and accurate information for health plans nationwide. Plus, the Company Contacts tool provides current contact information and useful company snapshots.

The National Association of Insurance Commissioners (NAIC), our data partner, is the premier source for statutory insurance data. We also include data from the California Department of Managed Health Care and our own proprietary ASO, self-funded enrollment database.

Product Features:

- Health insurance data for all licensed health plans
- Commercial risk – Self-funded – Medicare – Medicaid enrollment
- Market share by parent, plan or state PLUS revenue and expenses for U.S. health insurance companies
- Company contacts by health plan and state – includes title, address, phone number and link to company website
- Insured and uninsured population statistics
- Ongoing support from our team of experienced analysts

Query-driven Tables with Easy Download to Excel

Enrollment Snapshot | [Parent View](#) | [Plan View](#) | [Parent by State View](#) | [State View](#)

Period:

Parent:

State:

Source:

Company Focus:

Blues:

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Drag a column header and drop it here to group by that column. When sorting: first click = descending, 2nd click= ascending, 3rd click= no sorting.

Period	Parent	Commercial Risk	ASO	Total Commercial	Medicare	Medicaid	Total Health Enrollment	Health Market Share	Other Enrollment
4Q17	A1C HOLDINGS GRP	0	0	0	496	0	496	0.00 %	0
4Q17	ABBASZADEH DENTAL GRP	0	0	0	0	0	0	0.00 %	478,828
4Q17	ACCESS SENIOR HEALTH PLAN, INC.	0	0	0	0	0	0	0.00 %	3,002
4Q17	ADVANTAGE CAPITAL GRP	0	0	0	0	0	0	0.00 %	17,715
4Q17	ADVANTAGE DENTAL PLAN INC	0	0	0	0	0	0	0.00 %	887
4Q17	ADVENTIST HEALTH PLAN, INC.	0	0	0	0	0	0	0.00 %	17,521
4Q17	AEGON US HOLDING GRP	4,252	0	4,252	0	0	4,252	0.00 %	12,189,795
4Q17	AETNA GRP	3,843,068	13,596,000	17,439,068	2,292,890	1,193,380	20,925,338	7.88 %	21,186,950
4Q17	AFLAC GRP	0	0	0	0	0	0	0.00 %	588,576
4Q17	AHF GRP	0	0	0	1,550	2,045	3,595	0.00 %	0
4Q17	AIDS HLTHCARE FOUND	0	0	0	0	0	0	0.00 %	1,414
4Q17	ALAMEDA ALLIANCE FOR HEALTH	0	0	0	0	270,414	270,414	0.10 %	0
4Q17	ALLCARE HLTH PLAN INC	2,114	0	2,114	1,787	0	3,901	0.00 %	23
4Q17	ALLIANT HLTH PLAN INC	24,252	0	24,252	0	0	24,252	0.01 %	0

Company Contacts; providing current contact information and useful company snapshots

Contacts Directory

Parent View | [State View](#)

Parent:

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Parent	Company	Plan ID	Domicile State	Website	First	Middle	Last	Suffix	Title
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Mark	Ernest	Singleton		President and Chief Executive Officer
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	David	James	Orr		Senior Vice President and Chief Actuary
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Brenda	Augrette	Robinson		Vice President, Corporate Planning & Development
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Cynthia	Leigh	Light		Senior Vice President, Marketing
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Daniel	Scott	Swisher		Vice President, Department of Defense Market
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Dwayne	Scott	McGraw		Vice President, Product Actuary
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	James	Russell	Bradford		Vice President, First Responder & Federal Employment
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	John	Christopher	Sachs		Vice President, Business Insurance Markets
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Michael	Eugene	Houchins		Vice President, Finance & Assistant Corporate Secretary
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Michael	Kimo	Wong		Sr. Vice President, Association Insurance Markets
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Paul	Francis	Monica		Sr. Vice President, Business and Individual Insurance
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Salvatore	Joseph	Campanile		Vice President, Worksite Voluntary Benefit & Group
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Theodore	George	Shuey	III	Vice President, Military Markets
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Kimberley	Elizabeth	Wooding		Executive Vice President & Chief Financial Officer
5 STAR LIFE INS CO	5 STAR LIFE INS CO	77879	NE	www.5starlifeinsurance.com	Michael	Ryland	Moser		Senior Vice President, General Counsel and Corporate

SUBSCRIPTION TERMS AND OPTIONS:

50 States (5 user seats) * 24/7 online access

Optional add-on databases & reports

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Mark Farrah Associates (MFA) provides market analysis support for the majority of companies competing for health insurance business today. Our database products include the Health Coverage Portal™, Health Plans USA™, Medicare Business Online™, and Medicare Benefits Analyzer™.

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