

## 2006- 2007- 2008 Med Supp Market Data – APRIL 2009

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Data source: Health Coverage Portal with data filed with the National Association of Insurance Commissioners

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STATE	(All)	USE DROPDOWNS TO SELECT A STATE OR POLICY TYPE.						
POLICY_TYPE	(All)							
PARENT	YEAR		2006		2007		2008	
	PREM	CLMS	PREM	CLMS	PREM	CLMS	PREM	CLMS
AEGON US HOLDING GRP	\$155,020,746	\$112,990,416	\$147,337,920	\$111,757,672	\$148,339,028	\$111,121,641		
AETNA GRP	\$930,620	\$555,058	\$1,232,966	\$1,000,481	\$2,815,889	\$1,992,687		
ALLIANZ INS GRP	\$706,268	\$1,135,197	\$1,111,288	\$1,211,231	\$914,998	\$1,166,043		
ALLINA HLTH GRP	\$4,184,184	\$3,269,849	\$2,644,720	\$2,162,785	\$2,172,633	\$1,784,255		
AMERICAN AMICABLE GRP	\$603	\$1,298	\$293	\$152				
AMERICAN COMMUNITY MUT GRP	\$4,710,315	\$1,686,368	\$3,992,223	\$2,625,790	\$3,356,859	\$2,105,637		
AMERICAN FAMILY INS GRP	\$52,956,877	\$38,470,194	\$52,239,495	\$37,511,651	\$50,797,618	\$35,407,997		
AMERICAN FIDELITY CORP GRP	\$121,395	\$157,730	\$106,414	\$165,244	\$86,172	\$121,817		
AMERICAN FINANCIAL GRP	\$318,819,899	\$226,700,447	\$304,807,266	\$219,278,620	\$300,998,053	\$215,638,880		
AMERICAN REPUBLIC MUT GRP	\$271,122,660	\$196,294,916	\$255,564,541	\$189,452,918	\$253,516,907	\$183,977,082		

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STATE	(All)	USE DROPDOWNS TO SELECT A STATE OR POLICY TYPE.										
POLICY_TYPE	(All)											
PARENT	YEAR			2006			2007			2008		
	TOTAL_LIVES	2006	2007	2008	TOTAL_LIVES	2006	2007	2008	TOTAL_LIVES	2006	2007	2008
AEGON US HOLDING GRP	67,791	65,238	65,565									
AETNA GRP	733	943	2,174									
ALLIANZ INS GRP	810	610	518									
ALLINA HLTH GRP	1,010	710	559									
AMALGAMATED LIFE & HEALTH INS CO	5,213	4,661	4,096									
AMERCO CORP	38,791	34,445	31,062									
AMERICAN AMICABLE GRP	2	1										
AMERICAN COMMUNITY MUT GRP	1,611	1,315	1,082									
AMERICAN FAMILY CORP	25,047	21,438	18,633									
AMERICAN FAMILY INS GRP	27,241	24,729	22,535									
AMERICAN FIDELITY CORP GRP	105	89	70									

PARENT	STATE	POLICY_TYPE	LINE_NO	PREM_OLDER_POLICIES	CLMS_OLDER_POLICIES	LOSS_RATIO_OLDER_POLICIES
AEGON US HOLDING GRP	AK	INDIV	199999	\$2,317	\$56	2%
AEGON US HOLDING GRP	AK	GROUP	299999	\$101,230	\$68,772	68%
AEGON US HOLDING GRP	AL	INDIV	199999	\$18,100	\$2,354	13%
AEGON US HOLDING GRP	AL	GROUP	299999	\$642,239	\$315,703	49%
AEGON US HOLDING GRP	AR	INDIV	199999	\$12,647	\$11,025	87%
AEGON US HOLDING GRP	AR	GROUP	299999	\$447,921	\$200,728	45%
AEGON US HOLDING GRP	AZ	INDIV	199999	\$21,907	\$503	2%
AEGON US HOLDING GRP	AZ	GROUP	299999	\$2,652,248	\$1,574,634	59%
AEGON US HOLDING GRP	CA	INDIV	199999	\$42,902	\$10,719	25%
AEGON US HOLDING GRP	CA	GROUP	299999	\$13,054,394	\$9,941,061	76%
AEGON US HOLDING GRP	CO	INDIV	199999	\$97,435	\$120,678	124%

PARENT	STATE	POLICY_TYPE	LINE_NO	STANDARDIZED	MEDICARE_SELECT	POLICY_NAME	PREM_POLICIES_LAST_3_YRS	CLMS_POLICIES_LAST_3_YRS	LOSS_RATIO_LAST_3_YRS	LIVES_POL
UNITEDHEALTH GRP	MO	INDIV	100004 J	NO		Secure Horizons MedSupp	\$0	\$0	0	0
UNITEDHEALTH GRP	MO	INDIV	100005 F	NO		Secure Horizons MedSupp	\$0	\$0	0	0
UNITEDHEALTH GRP	MS	INDIV	100001 F	NO		Secure Horizons MedSupp	\$3,205	\$4,484	1.399	2
UNITEDHEALTH GRP	MS	INDIV	100002 F	NO		Secure Horizons MedSupp	\$0	\$0	0	0
UNITEDHEALTH GRP	NC	INDIV	100001 A	NO		Secure Horizons MedSupp	\$0	\$0	0	0
UNITEDHEALTH GRP	NC	INDIV	100002 C	NO		Secure Horizons MedSupp	\$4,349	\$483	0.111	1
UNITEDHEALTH GRP	NC	INDIV	100003 F	NO		Secure Horizons MedSupp	\$46,087	\$35,329	0.767	21
UNITEDHEALTH GRP	NC	INDIV	100004 G	NO		Secure Horizons MedSupp	\$45,829	\$46,671	1.018	23
UNITEDHEALTH GRP	NC	INDIV	100005 J	NO		Secure Horizons MedSupp	\$1,594	\$182	0.114	1
UNITEDHEALTH GRP	NC	INDIV	100006 F	NO		Secure Horizons MedSupp	\$2,486	\$0	0	3
UNITEDHEALTH GRP	OH	INDIV	100001 C	NO		Secure Horizons MedSupp	\$0	\$0	0	0
UNITEDHEALTH GRP	OH	INDIV	100002 F	NO		Secure Horizons MedSupp	\$37,037	\$11,323	0.306	17
UNITEDHEALTH GRP	OH	INDIV	100003 G	NO		Secure Horizons MedSupp	\$35,570	\$48,027	1.35	17
UNITEDHEALTH GRP	OH	INDIV	100004 J	NO		Secure Horizons MedSupp	\$0	\$0	0	0
UNITEDHEALTH GRP	OH	INDIV	100005 F	NO		Secure Horizons MedSupp	\$2,705	\$0	0	3
UNITEDHEALTH GRP	PA	INDIV	100001 A	NO		Secure Horizons MedSupp	\$4,306	\$27,024	6.276	2
UNITEDHEALTH GRP	PA	INDIV	100002 B	NO		Secure Horizons MedSupp	\$21,029	\$17,837	0.848	10
UNITEDHEALTH GRP	PA	INDIV	100003 C	NO		Secure Horizons MedSupp	\$178,144	\$200,336	1.125	82
UNITEDHEALTH GRP	PA	INDIV	100004 D	NO		Secure Horizons MedSupp	\$815,323	\$737,346	0.904	418
UNITEDHEALTH GRP	PA	INDIV	100005 F	NO		Secure Horizons MedSupp	\$174,723	\$130,384	0.746	77
UNITEDHEALTH GRP	PA	INDIV	100006 G	NO		Secure Horizons MedSupp	\$199,010	\$199,085	1	104

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